







## ANYBODY KNOW A GOOD CONSTRUCTION THERAPIST?

By Jennifer Davies

Remodeling a home has to be ranked among one of the most exciting projects to take on while at the same time one of the most challenging and, at times, may even drive one into therapy. Hence, hiring a general contractor with a degree in psychology may be just the answer. But does that exist?

nter Natalie Waknine, founder and owner of NES Property Services, a Calabasas based remodeling and construction company as well as a property preservation company in the real estate industry. Waknine got her start in construction in 1994 and soon after earned her degree in psychology graduating with honors no less. She says her mission is to be completely different than the stigma and reputation of the construction industry, to bring integrity, superb workmanship/craftsmanship and outstanding customer service to consumers. Waknine started out as a behavioral therapist but eventually realized her passion was in construction. "And when I saw how consumers were treated and how awful the industry was on so many levels, I realized that I can't change the world, but I can at least be a good and honest contractor, in turn, making a difference wherever and whenever I can," says Waknine.

One way she says they do this is to consider their clients always—from their design style to working with other professionals to making the daunting task of construction a little easier. "We do from traditional to ultra modern and everything in between. We can design for our clients or work with any designer they choose to hire," explains Waknine.

She adds, "We also listen to our clients' needs and bring samples to the client rather than asking them to go running around. And we offer our wholesale/contractor pricing on whatever plumbing fixtures or appliances they need to purchase."

Being a woman-owned business, she feels the approach of NES is different, and their attention to detail is second to none. Now where

the psychology background comes in is in the fact that they choose their clients. If the energy is not there and they don't feel it is a good fit, they will not take the job.

"Energy is most important because when you have to go into someone's home and you will be there for weeks, you better like each other and click," says Waknine.

She stands by her integrity, meeting deadlines and working faster than other contractors out there without stopping. They disclose everything up front and take pride in the fact that they show up. "It's construction, so things can always happen but it's HOW you approach it and deal with it that makes a difference and we don't leave until the client is happy," claims Waknine. They are proud of their 5-Star ratings and reviews, hence, their repeat business and word of mouth is key.

Waknine says, "We do everything by the book and feel it is important to pull the permits to have an unbiased eye and make sure the contractor is doing things correct and up to code. We love what we do and do it by choice, not because we have to."

NES Property Services is there for their clients as professional home building and remodeling contractors, but if couch therapy is needed, they have that covered as well.

For more information, visit: nespropertyservices.com or call toll free (877) 907-1441