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# PEOPLE TO WATCH

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## NATALIE WIZMAN

FOUNDER AND OWNER

**NES PROPERTY SERVICES, INC.**

Natalie Wizman broke through the glass ceiling when she became a highly successful, licensed general contractor in a predominantly male industry. After initially working in the business alongside her brother to pay for college, Natalie went on to receive her degree in psychology and worked as a behavioral therapist before rediscovering her passion for contracting years later. Believing you should do what you love, Natalie opened NES Property Services, where she has thrived in upgrading and remodeling people's homes or building them from the ground up.

Her company's mission is to go "Beyond Service, Beyond the Competition." Natalie adds, "My number-one goal is a happy customer. So, we do our best to make that happen. I saw people getting hurt by other contractors and wanted to build a business with honesty and reliability."

NES Property Services always puts the customer first. "Before taking a job, we make sure we click with a client and that the energy is good between us," explains Natalie. Remodeling can also be stressful, so Natalie's therapy and psychology experience in resolving issues plays an important role in ensuring that everyone remains happy throughout the process. NES doesn't employ outside project managers or salespeople as NES believes in being totally hands on. "We don't overwhelm our customers," says Natalie. "We are with them every step of the way. We bring them samples or meet with them at the stores and oversee their projects from start to finish, always looking to cut costs without ever cutting corners."

An artist at heart, Natalie uses her eye for design to help clients create their perfect home. Whether remodeling, designing, or building a completely new home, Natalie stays personally involved, never compromising on quality or safety. Clients consider her trustworthy, down-to-earth, and meticulous. Natalie finds good communication is the key. "Most



importantly," Natalie notes, "we look to create long-term relationships with our clients. We stay in touch all along the way and even after the job is completed."

Natalie and her family moved to Calabasas nearly nine years ago when Natalie was six months pregnant. "I knew Calabasas was where we wanted to raise our kids. We love the great people, atmosphere, and community." As a busy mother of two, Natalie understands that clients can't always work with a contractor from nine to five. That's why she doesn't shut off her phone at the end of the business day. She endeavors to work around each client's busy schedule and is always there when her clients need her.

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